K INTL
MEDICAL & SURGICAL SUPPLY

K INTL Food Distributor LLC

# CAPABILITY STATEMENT

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## CORE COMPETENCIES

K INTL Food Distributor LLC supplies military treatment facilities and operational units with routine and replacement medical materiel, sourcing to the NSN and part number stated in the solicitation. We fill the single-unit and low-quantity requirements that larger distributors decline, and we are resourced to perform multi-unit and recurring awards.

- NSN-level sourcing to the specification stated in the solicitation
- Orthopedic supports and immobilization devices
- Diagnostic accessories and single-use clinical consumables
- Medical tapes, adhesives and wound care consumables
- Medical Marking Standard No. 1 packaging and marking

## DIFFERENTIATORS

- **Same-day quote response.** When a contracting officer emails a request for quote, a priced response comes back the same business day, not days later.
- **The owner handles the order.** Quoting, sourcing, delivery and problem resolution are all done by the principals. There is no account-management layer between the buyer and the decision.
- **One unit or a full line item.** The same process, sourcing channels and turnaround apply whether the requirement is a single replacement part or a recurring multi-unit award. Order size changes our scheduling, not our capability.

## PAST PERFORMANCE

**20 purchase orders awarded and completed in FY2024**, under separate awards from two DLA field activities:

- **DLA Troop Support** — orthopedic supports, diagnostic accessories, medical tape and hospital equipment components, FSC 6515 and 6530.
- **DLA Land and Maritime** — rechargeable batteries and UPS replacement units, FSC 6140.
- Order sizes from a single unit to multi-line awards. All 20 delivered to specification.

Orders have been fulfilled at a loss where necessary to protect the delivery record. Contract numbers, delivery records and contracting officer references are available on request.

## COMPANY DATA

**UEI**
PDBYTBQZKM68

**CAGE CODE**
9QRQ0

**NAICS CODES**
423450 · 423990

**FSC / PSC CODES**
6515 · 6530 · 6140 · 8415

**BUSINESS TYPE**
Woman-owned, minority-owned small business

**REGISTRATIONS**
SAM.gov (active)
Maryland eMMA

**AWARD RANGE**
Single unit to multi-line recurring

**INSURANCE**
General liability, active

**PAYMENT**
Government Purchase Card
Corporate ACH

**CONTRACTING**
Open-market and simplified acquisition purchases

**DELIVERY**
Nationwide, from a Prince George's County, Maryland base

**WEBSITE**
www.kintldistributor.com